



Job Posting AVP-Bank Manager

One Community Bank is seeking **AVP-Bank Managers** to join our team in **Sun Prairie, WI and Waunakee, WI**. Interested candidates should submit their resume or application to Talent at careers@onecommunity.bank.

A modern, progressive and forward-leaning bank focused on serving our clients, supporting our colleagues and investing in our communities. The one bank that's different from other banks. We began as a single location serving the Oregon, Wisconsin, community back in 1976. Since then, **One Community Bank** has grown to serve 10 locations in Oregon, Adams, Grand Marsh, McFarland, Middleton, Oxford, Stoughton, Sun Prairie, and Waunakee. Come grow with One Community Bank! **We have been voted Best Place to Work four years in a row!**

Summary:

Client service begins with exceeding client expectations. This position works with more clients on a daily basis than any other role in the bank. You believe in the importance of making a difference in the community where you live and work. You embrace change as an essential function of growth and seek out opportunities to improve everything you touch.

Essential Duties and Responsibilities of AVP - Bank Manager include the following:

- Strong leadership and mentoring capabilities
- Empowered decision maker
- Manage sales efforts by using and reinforcing goals and expectations as well as setting individual goals and coaching sales staff.
- Direct contact with SVP-Retail Banking developing and implementing bank growth strategies and goals on a weekly basis.
- Interpreting policies/procedures and making exceptions as required
- Strong knowledge of all Retail product offerings
- Recognizes opportunities to provide the Bank products and services
- Hold financial conversations with clients and prospects to determine needs
- Open a variety of accounts across various products and services
- Originate, underwrite and close consumer loans
- Build relationships through outbound and proactive measures
- Processes all banking transactions
- Maintains oversight over Teller functions
- Maintain oversight on all bank security protocols
- Represent the Bank in community activities and organizations

- The duties and responsibilities described are not a comprehensive list. Additional tasks may be assigned as necessitated by business needs.

Desired Qualifications / Skills / Abilities of AVP - Bank Manager:

- High School Diploma or GED
- Strong organization skills
- Ability to proficiently perform a wide variety of tasks with a strong attention to detail
- Solve client questions and concerns with warmth and a collaborative spirit
- At least two years of supervisory experience preferred
- Cash handling experience preferred
- Have or be able to attain a Nationwide Mortgage Licensing System (NMLS) number
- Excellent problem solving, interpersonal and communication skills

Benefits Include:

- 401(k), 401(k) matching
- Health Insurance (Choose from 5 plans)
- Dental insurance
- Flexible spending account
- Life insurance and Universal Life Insurance
- Long-term and Short-term Disability Insurance
- Paid time off
- Vision insurance
- Pet Insurance
- Wellness Program