

# Job Posting Relationship Banker

One Community Bank is seeking a Relationship Banker to join our team in Middleton, WI. Interested candidates should submit their resume or application to Talent at careers@onecommunity.bank.

The one bank that's different from other banks. We began as a single location serving the Oregon, Wisconsin, community back in 1976. Since then, One Community Bank has grown to serve 10 locations in Oregon, Adams, Grand Marsh, McFarland, Middleton, Oxford, Stoughton, Sun Prairie, and Waunakee. Come grow with One Community Bank! We have been voted Best Place to Work four years in a row!

### **Summary:**

Customer service begins with exceeding client expectations. This position works with more clients on a daily basis than any other role in the bank. You believe in the importance of making a difference in the community where you live and work. You embrace change as an essential function of growth and seek out opportunities to improve everything you touch.

# **Essential Duties and Responsibilities include the following:**

- Processes banking transactions
- Understands and utilizes Bank products and services
- Recognizes opportunities to provide Bank products and services
- Hold financial conversations with clients and prospects to determine needs
- Open a variety of products and services
- Build relationships through outbound and proactive measures
- Represent Bank in community activities and organizations

## **Desired Qualifications / Skills / Abilities:**

- High School Diploma or GED
- Strong organization skills
- Ability to proficiently perform a wide variety of tasks with a strong attention to detail
- Solve client questions and concerns with warmth and a collaborative spirit
- Cash handling experience preferred
- Excellent problem solving, interpersonal and communication skills

#### **Benefits Include:**

401(k), 401(k) matching

- Dental insurance
- Flexible spending account
- Health insurance
- Life insurance
- Paid time off
- Vision insurance
- Universal Life
- Pet Insurance