



**Job Posting**  
**Treasury Management – Business Development**

One Community Bank is seeking a **Treasury Management - Business Development** colleague to join our team in **Sun Prairie, WI.**

The one bank that's different from other banks. We began as a single location serving the Oregon, Wisconsin, community back in 1976. Since then, **One Community Bank** has grown to serve 11 locations in Oregon, Adams, Grand Marsh, McFarland, Middleton, Oxford, Stoughton, Sun Prairie, and Waunakee. Come grow with One Community Bank! **We have been voted Best Place to Work three years in a row!**

Treasury Management-Business Development is responsible for growing the bank's core deposits through referrals, self-sourced efforts and partnering with the Commercial Lending team.

**Essential Duties and Responsibilities of the Treasury Management - Business Development position include the following:**

- Developing new relationships (individual, commercial, municipal) through referral and business development efforts.
- Selling of Treasury Management/ cash management products and services to new clients and expanding relationships with existing clients.
- Developing relationships with potential and existing private banking clients
- Coordinating the sale and implementation of the following services: ACH origination, business remote deposit, business online banking.
- Cross selling of all bank's products and services through referrals
- Collaborating with the Chief Experience Officer on department initiatives

**Required Qualifications / Skills / Abilities of the Treasury Management - Business Development position:**

- At least 3-5 years of banking experience
- Excellent written and verbal communication skills
- Microsoft Office skills

**Benefits of the Treasury Management - Business Development position:**

- 401(k), 401(k) matching
- Dental insurance
- Flexible spending account
- Health insurance
- Life insurance
- Paid time off

- Vision insurance
- Short-term and Long-term Disability Insurance
- Pet Insurance